

Become A PWA Member

- Access to markets
- Stable foundation for growth
- Improve financial performance

Membership Benefits

- 100% of policy commission
- 100% independently owned
- Enhanced carrier profit sharing
- Enhanced bonus agreements
- PWA company appointments
- Network of business professionals
- Agency perpetuation plan
- Strength in numbers

Membership Requirements

- Good reputation
- Profitable
- Premium volume
- Book of business consistent with PWA carriers
- Application review and acceptance

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Corporate Headquarters

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Your Partner For Success

Mailing address here

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The Next Step ...



www.pacwestalliance.com

The Next Step In Your Insurance Agency's Business Solution:

- Preferred Markets
- Commercial Lines
- Personal Lines
- Member Website
- Profit/Growth Bonuses
- Preferred Commissions
- Stability
- RBS Marketing Tool

Pacwest Alliance Insurance Services, Inc. is a cluster of California independent insurance agencies united in the purpose of being a professional sales and service organization. PacWest Alliance member agencies provide a full array of insurance coverages and services for all personal and business insurance needs.

Financial Strength and Profitable Growth

OUR MISSION

To lead our industry by maintaining the highest level of professional service and providing stable quality insurance markets so our members can achieve increased premium volumes and enhanced financial performance.



OUR VALUES

To provide organizational leadership, promote teamwork, quality, integrity, service and respect for our members, communities, and individuals..

OUR COMPANIES

Allied
Arrowhead
CIG
CNA
Commerce West
CSE
Employers Comp
Encompass
Financial Pacific
First American
First Comp
Foremost

Hartford
Golden Eagle
Kemper
Merced Mutual
Oregon Mutual
Philadelphia
Safeco
Sequoia
Travelers
State Fund
Unitrin Specialty
Zenith
Zurich



- **PREFERRED MARKETS**
Offering preferred carriers.
- **COMMERCIAL LINES**
PacWest Alliance direct appointments.
- **PERSONAL LINES**
PacWest Alliance direct appointments.
- **PROFIT/GROWTH BONUSES**
Written premium consolidation provides for preferred status.
- **PREFERRED COMMISSIONS**
Combined PacWest Alliance volume allows for preferred commission tiers
- **STABILITY**
Market stability through profitable growth.
- **PWA WEBSITE**
Company info for std & surplus lines, contacts, bulletins, resources. RBS Marketing offers markets by Company/ by Industry, searchable database.
- **PWA EMAIL NETWORK**
Share markets / ideas / questions.

Each cluster member is independently owned and operated.



A Professional Insurance Cluster